

Country Club of Woodbridge Commission

Monday, June 27, 2016

At Town Hall Central Meeting Room

Regular Meeting Minutes (DRAFT)

Members Present: Deke Hotchkiss, Phyllis Genel, Jeffrey Hughes, Richard Krueger, and Adolph Luciani

Members Absent: Karen Leibowitz and Sandy Levine

Also Attending: Steve Landi, Tommy Miller and Dennis Petruzzelli, Billy Casper Golf

Chairman Hotchkiss called the meeting to order at 6:02PM

Public Comments

Roger Sherman commented publicly.

Introduction of Steve Landi

The new General Manager, Steve Landi, was introduced to the Commission. Steve has extensive background in golf and has been the Billy Casper organization for several years, most recently serving as the General Manager of Oxford Greens.

Minutes of May 23, 2016

The draft of the minutes was altered and a vote was postponed.

Review of YTD Golf Operations

Tommy commented that revenues were \$5,000 below 2015 as May weather was unfavorable. For the 28 clubs in BCG's Northeast region, revenues were \$1.2 million below 2015. June will be a good month. Membership revenue has fallen below plan as sales of new memberships have been difficult because of uncertainty about the future of the club. This has also affected outing revenue. Deke requested that BCG prepare a 2016 revenue forecast for the July 2016 meeting.

Review of Agronomic Conditions

Dennis indicated that the course conditions are good. The lack of rain is a concern.

Phyllis reported that July 24th will be the day that town residents are provided access to the golf course. She and others will conduct walking tours as needed. Food and beverage will be available through the snack bar operator. Deke reported that he has asked the Recreation Commission to consider holding a summer concert at CCW.

Rich noted the latest Toll proposal for the property. Deke noted that sales of pool memberships are up from 62 in 2015 to 151 in 2016 – an increase in the number of golf clinics is planned to accommodate potential demand. Also, an analysis of the potential clubhouse renovation/demolition costs prepared by Newman Architects is on the town website. Lastly, DPW will be asked if resources could be made available to extend the cart paths on holes 7 and 9 at the property.

On a motion by Deke, seconded by Phyllis, the meeting was adjourned at 6.50PM.